



**Endorsed Diamond Partner** 

**Retain Customers** 

Reduce effort and retention increases up to 5.1x

**Save Time** 

Service advisors save 2.6 hours a week on average

**Make Money** Immediate Profit Lift of \$1,250/mo

Express modernizes your shop for the easy checkout experience that you and your customers want everywhere you go.

There is nothing like it and we invite you to give it a try risk-free.



Workflow

Keep your existing point of sale and processor

Inspect

Service

**Pickup** 

**Point of Sale** 

Include express as an option in emails and texts that you are already sending out

Accept and tender payment in your management system



Include subscription as an extension of your express options

"Zach cares about customers and loyalty. He puts through 75% of our business on cash and Express."



**Brittany Schindler** General Manager Rod's Japanese, ATI Member

"We just started the 3.5% surcharging, so Express gives them a convenient alternative to pay with 0% fees if they can't bring cash."



Jourdan Ryan Service Manager Ryan's Servicenter, ATI Member

"We chose Facepay as a diamond partner because they immediately increase gross profit lift."



Ron Greenman **Chief Operating Officer** Automotive Training Institute

"We are very happy with Facepay. The secret is setting customer expectations as they walk in the door."



**Chris Frazer** Owner TLS Motorworks, ATI Member

"Integrating Facepay into the existing Kukui and AutoVitals workflow automates customer sign-ups for direct bank payments."



Jim Bennett Owner Carmasters, ATI Coach

Featured on Kim's podcast as ATI Member Stacey Diaz of Wayside Garage offered that there is no recourse for chargebacks.



Kim Hickey **Executive Coach** Automotive Training Institute



## **Our Story**

Facepay is founded by Dr. Mark Hale. He is the "godfather of reviews" sending the first review in Automotive at Demandforce in 2007. He went on to be a Division CTO at QuickBooks. He saw firsthand the fees, chargebacks and kickbacks by merchant processors and management systems. He went on to found Facepay to disrupt payments with an easy-to-use subscription service that customers love. Shops using Express use their savings to reward employees and give back to their communities. Express is used by hundreds of ATI members.